

## How NEC Specialty Cut Quoting Time by 75% with Expert Insured

*Real-world results from streamlining submission intake and rating workflows with Expert Insured*

### The Problem

NEC Specialty was juggling multiple systems just to quote a single submission. Emails had to be manually reviewed, documents downloaded, rating spreadsheets opened separately, and key details rekeyed into different systems. It was error-prone, slow, and exhausting – making it hard to keep up with broker demands and get quotes out quickly.

### The Solution

NEC Specialty adopted Expert Insured to centralize and accelerate the entire submission process.

- ✓ Submissions are automatically ingested from shared inboxes and assigned to underwriters
- ✓ Excel rating models are fully integrated into the workflow, so quotes can be generated without leaving the system
- ✓ Underwriters work from a single interface to review, rate, and respond – no more switching tools or chasing files
- ✓ Key data is extracted from documents automatically, pre-filling rating inputs and quote templates

### The Impact

- ✓ Quoting time reduced by **75%**
- ✓ All rating, documentation, and tasking handled in one system
- ✓ Submissions are processed faster, with fewer errors
- ✓ Underwriters now spend their time quoting – not toggling between tools



It used to take a day to quote some of these risks. Now it's one screen, one workflow, and we're done. — NEC Specialty Head of Operations

### Ready to Speed Up Your Quoting Process?

Expert Insured is ready to streamline your submissions and quoting.

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